



VINCENT L. CASTRO (Vince)

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EXPERIENCE

TDI Brooks / GSI-Brazil, Rio de Janeiro, Brazil

General Manager, July 2006 – present

- Management of executive, financial, and operational procedures for Brazilian corporation.
- Develop and manage partner and client relationship for current \$17 million dollar contract with Petrobras, state-owned oil company.
- Organize development of annual operating budget and financial reporting to Brazilian authorities and U.S. owners.
- Recruit and cultivate a business culture of inter-personal management emphasizing good business judgment practices at all levels with current staff of 27.

Aggieland Title, College Station – Texas

Title Examiner, February 2005 – January 2006

- Lead public relations representative to business community through involvement with Chamber of Commerce and Home Builders Association.
- Research real estate title history in Brazos County from county and district court of law records.
- Create historical real estate title reports to protect insurance underwriter from future risk.

Archer Daniels Midland (ADM) – Joanes, Ilhéus – Bahia – Brazil

Expatriate Commodity Trader, January 2004 – January 2005

- Manage \$80 million dollar hedge position on New York Board of Trade and Liffe (London Board).
- Increased Brazilian trading efficiency and tax advantage through creative utilization of government import/export drawback legislation.
- Recognize, strategize and develop risk averse hedges to volatile futures, physical, and currency markets.
- Solely responsible for international market accountability and imports in cocoa bean procurement for local grinding facility.
- Explore daily global markets with international dealers on four continents to arbitrage cocoa products effectively.
- Assist logistics manager in contract negotiations for container ships.

ADM – Cocoa Divisional Headquarters, Milwaukee, WI

Commodity Trader, July 2000 – December 2003

- Manage \$35 million hedge position on NY and LIFFE Boards with shared accountability as fundamental trader of global cocoa beans and products.
- \$12 million hedge position in foreign currencies as hedge of cocoa products bought and sold globally.
- \$8 million procurement position of various milk ingredients for North American chocolate and compound facilities.
- Personally negotiated industrial sales with Mars' corporate buyers.

EDUCATION

Texas A&M University, College Station, TX

Bachelor of Science – Agricultural & Applied Economics – May, 2000

PERSONAL ATTRIBUTES

- Portuguese and Spanish written and verbal language studies.
- Graduate of Leadership Brazos Program, 2006