



Richard Byno
Director of Marine Operations
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EDUCATION & CLEARANCES

- **Florida State University** – Political Science (2.5 years)
- **Nova Southwestern University** – Aviation (1 year)
- **Military Training** – Completed numerous high-level, specialized schools and programs
- **Certification** – Project Management Professional (PMP)
- **Clearances** – Department of Defense National Security Agency Top Secret SCI Security Clearance; Department of Defense Central Intelligence Agency Top Secret Clearance; Department of State Secret Security Clearance

HONORS & AWARDS

Purple Heart, Naval Achievement Medal with Combat Valor, Combat Action Ribbon, Good Conduct Medal, Sea Service Deployment Ribbon, Presidential Unit Citation, Global War on Terrorism Service Medal, National Defense Medal, Expeditionary Medal, Iraqi Campaign Medal, Humanitarian Medal

PROFESSIONAL EXPERIENCE

DEPARTMENT OF DEFENSE, Washington, DC **10/2017 – 10/1/2019**

Advisor (GS-14), 07/2018 – 10/2019 ■ Field Agent – Special Activities Division (GS-14), 10/2017 – 07/2018

Serve as a high-level strategic military advisor, entrusted with the most sensitive and classified information within the department. Provide guidance to the Strategic Division of the DoD on battlefield atmospherics to secure and exploit tactical and strategic advantages within the Afghanistan theater. Recruited at the level of GS-14, equivalent to the rank of Lieutenant Colonel. Hold a current Top Secret SCI Security Clearance.

➤ **Advise senior-level DoD officials, high-ranking members of the intelligence community, and members of the President’s Cabinet.** Provide information on battlefield dynamics and developments, high-value targets, risks, and opportunities. Present critical data to officials who brief the President.

AMERICAN DEFENSE SYSTEM, Dallas, TX **10/2016 – 10/2017**
National Account Manager

Managed a national partnership program for a company that serves as a Master Dealer for Brinks, a leading residential and commercial security corporation. Recruited by CEO to grow



“The Rise Program,” a startup sub-dealer organization. Developed and executed strategies to expand the company’s footprint nationally by creating relationships with partner organizations. Directed all business development, relationship management and operational functions for the program.

➤ **Built program from 10 dealers to 200+ in one year, generating a combined \$100 million in annual revenue.**

Managed the delivery of comprehensive operational support services to partners.

- Worked collaboratively with company CEO and executives at Brinks (VPs and Directors) to develop Standard Operating Procedures that governed all aspects of The Rise Program.
- Monitored activities of partners to ensure compliance with company, industry, and quality standards. Provided coaching to help partners optimize revenue while achieving service excellence.

G4S SECURE SOLUTIONS USA, Houston, TX

03/2016 – 10/2016

Regional Project Manager – Strategic Account Operations

Recruited to lead a key, multi-location security operation for this global security provider that services government, military, and corporate clients. Directed all security functions for the \$22 million Cyrus ONE account, consisting of 10 data center facilities throughout Texas. Provided oversight for the physical security of facilities, assets, and people for an account with 350 employees. Hired as Project Manager and promoted to Regional Project Manager in one month.

➤ **Engineered a complete turnaround of security operations after winning account from a competing security contractor.** Exceeded goals for Key Performance Indicators (KPI) and Service Level Agreements (SLA) by creating and leading a first-rate, professional security operation. Ensured compliance with all contract specifications.

NATIONAL SECURITY AGENCY (NSA), Iraq, Africa and Afghanistan

03/2010 – 03/2016

Team Leader. Special Operations Advisor

Advised senior security officials on operational strategy. Devised strategic and tactical recommendations regarding intelligence, logistics, security, and IT on the battlefield. Led and coached a large top-performing operations team. Assessed risk and implemented processes and procedures to optimize protection of civilians.

NATIONAL SECURITY AGENCY (NSA), Iraq and Afghanistan

03/2010 – 03/2016

Team Leader / Field Security Agent

Led an elite team in critical special operations. Administered comprehensive training and provided leadership in areas of risk assessment, asset protection, and intelligence analysis activities. Trusted as an advisor for senior-level officials in security, human intelligence, and signals intelligence. Provided high-level protection for distinguished visitors.



U.S. CENTRAL COMMAND, DEPARTMENT OF THE NAVY, Iraq & Afghanistan

Team Leader – Mentor Team (Special Operations)

03/2009 – 03/2010

Member of an elite mentoring team to build and train military-structured border patrol forces of Afghanistan. Mentored graduates of Border Patrol Academy in the final two-week phase of their special ops training. Planned and conducted field operations in remote and hazardous border regions. Provided leadership to a 10-person DoD special operations team. Performed all aspects of mission plan and execution. Identified and apprehended high-value targets, insurgent forces, drug traffickers, and individuals engaged in human trafficking. Seized narcotics, weapons, and explosives.

UNITED STATES DEPARTMENT OF STATE

10/2007 – 03/2009

Team Leader

Member of the U.S. State Department's elite high-threat protection program in Baghdad, Iraq. Served as Leader of U.S. Ambassador's Protective Detail, directly accountable for the safety and protection of Ambassador Ryan Crocker and his executive staff. Provided leadership, coaching, and direction to a 45-person detail.

➤ **Formulated and executed comprehensive security and personal protection strategies.** Managed security for distinguished visitors including Vice President Dick Cheney, Secretary of State Condoleezza Rice, Barack Obama, and Multinational Force Commanding General David Petraeus. Protected Heads of Foreign Governments.

UNITED STATES MARINE CORPS

10/2002 – 10/2007

1st Force Reconnaissance Marine – Marine Special Operations Command

Duties included route analysis, route reconnaissance, communications, and forward air controller. Member of a Force Reconnaissance team while conducting airborne operations, combat dive operations, air reconnaissance, and direct action. Received Honorable Discharge in October 2006.