

Jennifer Simonson

Director of Quality

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TDI-Brooks International, Inc.

14391 S. Dowling Rd, College Station, TX 77845

Ph: (979) 693-3446 Fax: (979) 693-6389

www.tdi-bi.com

PROFESSIONAL EXPERIENCE

- Director of Quality, TDI-Brooks International, College Station, US, 2020 - Present
- Advisor, Strategy & Operation, Simmonds Lamont, Houston, US, 2018 - 2020
- Sr. Director, Corporate Quality Management Systems, C&J Energy Services, Houston, US, 2015 - 2018
- Head of Processes & Systems & Director of Operational Business Processes, C&J Energy Services, Houston, US, 2015 - 2017
- Director, Global Supply Chain, Tetra Tech, Houston, US, 2012 - 2012
- Team Lead, E&P Global Supply Chain, Hess Corporation, Houston, US/Bata, Equatorial Guinea, 2008 - 2011
- Supply Chain Manager & Operation Manager- Americas, Nynas AB, Houston, US/Curacao, N.A., 2006 - 2008
- Voyage Manager, Chevron Corporation, San Pedro, CA, 2005 - 2006
- Commercial and Operations Manager, Burren Energy PLC, London, UK, 1997 - 2004

KEY ACHIEVEMENTS - TDI BROOKS INTERNATIONAL

- Reporting to the Vice President of TDI-Brooks International. Provides administration and global leadership for all aspects of the company's Quality and function to include direction, management and coordination of all functions impacting quality and administrative services.
- Serves as the key resource to drive achievement of objectives of quality, safety, efficiency, productivity, customer service, and regulatory compliance while demonstrating continuous improvement(s).
- In collaboration with the Vice President leads the development and drives the implementation of the overall quality and regulatory affairs strategy for the company's global quality organization, creating the structure, systems and processes to enable ongoing success.
- Provides quality, contract and supply chain leadership, advice and counsel on a wide array of issues.
- Work closely with all functional areas of the organization to direct the effective execution of the QRA strategy as well as the ongoing continuous improvement initiatives.
- Responsible for the strategic management of the company's Quality team and accountable for all deliverables respective of accreditation within ISO, API regulatory, statutory and federal requirements.
- Establish effective relationships cross-functionally across the company to integrate quality and regulatory affairs activities with the overall company goals, plans, and objectives across geotechnical, geochemical, geophysical and environmental service lines and asset management groups such as marine operations, technical (incl. research & development) laboratory and administrative services.
- Collaboration with the President and Vice President in the structuring, evaluation, contracting and integrating efforts for new assets as well as negotiating, restructuring, extending, expanding and replacing existing contracts. Provide strategic input and contract review into evaluation of asset acquisition opportunities.

KEY ACHIEVEMENTS - SIMMONDS LAMONT

- Evaluated petroleum freight market contractual practices that identified significant transportation and petroleum marketability investment options.
- Conducted scenario planning analyses, commercial review, pre-feasibility/feasibility, project management, financial performance reporting for international logistics planning and transportation, and contractual trade operating terms.
- Assisted in the negotiation of complex agreements and drafted contractual documentation including integrative negotiations strategies and logrolling.

KEY ACHIEVEMENTS - C&J ENERGY SERVICES

Sr. Director, Corporate Quality Management Systems:

- Responded to changes in the industry, addressing interpretation and impact on operating business and provided decision support to operations and shared services leadership for U.S. activity.

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- Assisted with fact-based data-driven decision-making and policy, standards and procedures setting.
- Chaired the corporate quality leadership committee meetings. Worked effectively with all business unit leaders to determine which high revenue-generating product service line would be launched first.
- Analyzed the commercial potential research portfolio mapping out cost/revenue/returns on investment/EBITDA models and agreeing to a sequential plan for individual quality strategy launch.
- Announced and executed the petroleum and natural gas API Specification Q2 standard as a service quality roadmap, translating return on investment.
- Formulated new vision and strategic direction that successfully positioned new entity division as a service quality competitor, adding value to C&J Energy Services, its customers and shareholders, earning a prominent role in mainstream corporate strategy.
- Defined vision and mission, with integration of strategy within Executive Management's presentation to Customers, Board of Directors and Investors.
- Managed a \$1.8mn corporate quality consolidated budget for a \$1.4bn operation.

Director, Operational Business Processes, Head of Processes & Systems:

- Developed a compliant, multi-tiered audit system driven by a 6-series audit structure (corporate governance and ethics compliance, internal, quality system, root cause analysis / non-compliance, field and supplier quality).
- Developed an SAP Investment Management structure integration with existing SAP Authorized for Expenditure module, reducing replicated capital spend by 13% in the same fiscal year.
- Established a contractual supply chain quality management system to substantially improve integration of supply chain and key performance activity with contractual, operational, internal/external communication and financial information with stakeholder engagement.
- Executed conceptual framework intervention processes that identified deviations and risks, driving stakeholder accountability, resolving complex discrepancies associated with service quality.
- Designed and implemented cloud-based supply chain, corporate quality and five-tier level corporate compliance documentation structure. Led and reviewed with internal and external stakeholders relevant impact on audit documentation (e.g. legislation, governmental, quality, health, safety & environmental, supply chain, human resources and financial).
- Determined a corporate quality organizational structure with defined roles and responsibilities including standards development, compliance, competencies, root cause analysis, and incident observation & reporting.
- Developed qualification/risk methodology process for approved supplier listing, classification & monitoring.
- Worked with product service line stakeholders to understand the demand/spend profile, various category and subcategory risks and business requirements for category plans and sourcing projects. Implemented supply contract standard terms and conditions and master service agreements with key suppliers.
- Developed and implemented new supply chain policies, standards, procedures for procurement, logistics, inventory management/materials, contracting, sourcing, category management, vendor onboarding, and KPIs.
- Developed new supply chain methodologies (cost saving, cost avoidance, revenue enhancement), and mutually inclusive function KPIs and performance indicators for risk reduction.
- Developed a business continuity plan including site location, information technology, critical vendors, logistics and distribution network.
- Crafted supply chain role mapping, segregation of duties, role conflicts and functional/financial authority approval matrices for internal supply chain controls with cross-functional business partners.
- Owner of third-party market intelligence subscriptions to articulate supply chain trends.

KEY ACHIEVEMENTS - UNIVERSITY OF LIVERPOOL

Management Research:

- Determined fundamental impacts of equity-stake shareholder activism and its intervention within incorporated companies (in the oil and gas sector).

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- Analyzed development of intervention models through disruptive, economic challenges; identified economic concepts and trade-offs in line with competitive and risk - mitigation strategies.

KEY ACHIEVEMENTS - TETRA TECHNOLOGIES, INC.

- Collaborated with the corporate global supply chain team, integrating existing and new policies.
- Played a critical role to provide strategic due diligence for potential mergers and acquisitions.
- Negotiated and executed optimal terms and conditions on existing contracts and partnered with the Corporate Legal Team on contracts to fulfill legal, statutory, policy and procedural compliance to improve operating costs, driving cost reduction and initiating aggregate spend savings. Initiated the development of the supplier's contract review amendment process. Ensured contract review amendments for original client's statements of work and obligations. were compliant with FCPA rulings.
- Partnered with the Legal department to include the application of FCPA rules as part of the contract review amendment process. Positioned FCPA and SOX rules across five continents and two offshore regions.
- Established supplier management methodology to identify and rank criticality and performance evaluation. Created and managed a supply chain network optimizing supplier engagement, resulting in projected savings up to \$5M.

KEY ACHIEVEMENTS - HESS CORPORATION

- Seconded to manage the Stena Forth drillship's first transit from Libya via Trinidad to the Gulf of Mexico.
- Strengthened emergency response management plans to more effectively meet needs of customer base and shore base, and facilitated development of environmental, health and safety initiatives and quality management processes that improved EHS performance by 99%.
- Negotiated aviation, marine and shore base complex contracts with international organizations, securing optimal terms for Hess while yielding significant increases in new business relationships, efficiency, and cost savings.
- Analyzed and interpreted data for use in decision-making and actions in support of operations logistics strategy, including TCO, should cost modeling and normalization.
- Appointed to 12-member Contract Functional Excellence Team, partnered with business partners to evaluate best practices, ensure process compliance, and identify and implement operational improvement opportunities.
- Mandated to lead change management initiative and talent acquisition focus to meet the local content nationalization project.
- Facilitated review processes, identified contract risks, created risk mitigation plans throughout the product lifecycle, and ensured compliance with all legislative regulations and corporate policies, SOX and FCPA.
- Managed projects - \$500mm+ per annum scope, focused on account and category management operations to optimize complex budgets reduce costs and manage and mitigate risk.

KEY ACHIEVEMENTS - NYNAS AB

- Visited refinery on monthly assignment basis. Established positive, productive relationships with refinery management personnel while developing refinery contract and decision points for Monitoring Committee review.
- Spearheaded three naphthenic improvement projects (petroleum product purchase, service contracts, and safety stocks requirements, increasing efficiency by 11% (ensuring improvements adhered to budgetary requirements).
- Interfaced with Regional Planners, Sales Channel Managers, Marketing Managers, Regional Sales Directors, and Product Quality Control personnel to efficiently coordinate all shipping efforts and secure future product supply (including external oil purchases for regional support volumes).
- Enhanced marine logistics and supply chain performance by implementing long-term charter reducing freight spend and demurrage loss by 19%, optimizing logistics capability and EBITDA contribution
- Analyzed the refinery's cost structure, and economic feasibility of naphthenic oil production at Isla Refinery.
- Toured facilities throughout the Americas and Europe to evaluate supply chain operations, working with salesforce, understanding current needs, developing roadmaps for growth to address immediate demands.

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KEY ACHIEVEMENTS - CHEVRON CORPORATION

- Supervising all aspects of voyage planning and administration (vessel optimization, carriage by sea, charter - party execution, fuel economy, agency nominations, issuance of documentary instructions, war risk reporting, OCIMF SIRE inspection responses, weather routing monitoring and vessel delivery / re – delivery).

KEY ACHIEVEMENTS - BURREN ENERGY PLC

- Responsible for the operations and commercial management of the Company's contracts and agreements relating to the transportation and sale of the Company's equity (profit and cost recovery) crude oil resulting from its interest in the Nebit Dag Production Sharing Agreement and Joint Operating Agreement in Turkmenistan.

KEY ACHIEVEMENTS - ST. NICHOLAS SHIPPING AGENCIES LTD.

- Responsible for the ship management and operations of five tweendeckers, six refrigeration and five fishing trawler vessels. Managed vessel budgetary requirements, operational readiness, coordination of audits, inspections, classifications & registrations. Strategic planning and set-up of a purchasing department from London, UK to Piraeus, Greece.

FORMAL EDUCATION

- University of Liverpool. U.K., Master of Research (MRes), General Management and Operations, Change & Crisis Management, Master of Business Administration (MBA), General Management and Operations, Strategy
- Institute of Chartered Shipbrokers U.K., Professional Qualifying Examinations in Maritime Commerce
- Hackney College, U.K., Diploma, Law

CERTIFICATIONS AND CREDENTIALS

- Harvard Business School, Negotiation Mastery
- University of Texas at Austin School of Law, Mediation, Dispute Resolution
- Stevens Institute of Technology, Project Management
- Det Norske Veritas – Oil & Gas, Effective Root Cause Analysis for Corrective/Preventive Actions for ISO 9001
- SAE International, Lead Auditor Training, ISO9001:2015 and ISO14001:2015
- Petroleum Institute for Continuing Education, Refinery Processing /Refinery Economics LinkedIn Learning Six Sigma Black Belt