



# Rodrigo Z. Corzo

## Director for Latin America

[rodrigocorzo@tdi-bi.com](mailto:rodrigocorzo@tdi-bi.com), (979) 693-3446

**TDI-Brooks International, Inc.**

14391 S. Dowling Rd, College Station, TX 77845

Ph: (979) 693-3446 Fax: (979) 693-6389

[www.tdi-bi.com](http://www.tdi-bi.com)

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### PROFESSIONAL EXPERIENCE

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- Director for Latin America, TDI-Brooks International, Inc., 1996 - Present
- Executive Director & Legal Representative, Geochemical Solutions International Brasil Ltda., Rio de Janeiro, Brazil, 2009 - 2013
- Teacher, Westchester Academy for International Studies, Houston, Texas, Spanish & Culture Teacher, 2006 - 2008
- Independent Consultant-Latin American Commerce (Energy & Environment) Houston, Texas/Mexico City, Mexico, 2002 - 2004
- Director of Marketing, Westrad, Inc, Houston, Texas and Mexico City, Mexico, 1996 -2002
- General Manager/Producer, Axiom Sports Productions (Syndicated NFL Radio-Oklahoma News Network) Houston, Texas, 1994 - 1996
- Owner, Servicios Acuíferos Mexicanos, S.A. de C.V., (Water Well Drilling Services), Mexico City, Mexico, 1985 - 1995

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### KEY ACHIEVEMENTS - TDI BROOKS INTERNATIONAL

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- Director General and Legal Representative for TDI-Brooks Mexico, 2008 – Present
- General Manager and Legal Representative for TDI Brooks Colombia, 2009 – Present
- Legal Representative for PEMEX E&P (Petroleos Mexicanos- Exploración y Producción, 1996 – 2008
- Manage Local offices and Staff of Latin America subsidiaries.
- Manage day to day affairs with Government and Tax Authorities.
- Represent TDI-Brooks in official acts within PEMEX in Mexico related to TDI contracts.
- Prepare tender responses and packages for delivery to PEMEX in Mexico for Open Tender International Competitions.
- Serves as translator and negotiator for all Latin America subsidiaries.
- Coordinates local Mexico and Colombia Logistics.
- Obtain DIMAR Navigation Permits for Colombia operations.
- Manage local Port Logistics for TDI owned vessels in Latin America.
- Conducts all administrative duties including invoices and past due payments pertaining to Latin America.
- Responsible for P&L for Latin America operations.
- Presented over six presentations to Colombia Government cabinet members to promote TDI-Brooks and its technologies to obtain permits for brand positioning.

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### KEY ACHIEVEMENTS – WESTRAD, INC.

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- Lobbied First SGE Program to PEMEX.
- Prepared PEMEX Tender Packages.
- Managed Logistics and Government Affairs for the First SGE Program for PEMEX representing TDI-Brooks, 1998
- Marketed “Andretti World” presentation to investors in Hungary and Brazil (a Mario Andretti enterprise), 1996

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### KEY ACHIEVEMENTS – SERVICIOS ACUÍFEROS MEXICANOS, S.A. de C.V.,

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- Member of the Mexican Energy Sector delegation to the ‘Reunion de Ministros Asia- Pacífico’ ( Asia Pacific Energy Ministers Summit -APEC) , 1994

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### FORMAL EDUCATION

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- University of Houston, Houston, TX, B.A. Arts, Spanish Minor, General Business. Cum laude, 2004 - 2006
- Education in Brazil, 4 years
- Education in Mexico, 8 years

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### CERTIFICATIONS AND CREDENTIALS

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- Texas Education Agency – Teacher Certifications, Spanish & Business, 2007 – Present
- Professional Business & Native Literate (Speak, Write, Read): Spanish, Portuguese, English

### AWARDS AND RECOGNITIONS

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- Managed First Underwater SGE program with underwater camera in Brazil's history (Interviewed and Reported in Epoca Magazine).
- Personally negotiated release of R/V GYRE from the Naval Base of Margarita Island, retained by the Venezuelan Hugo Chavez Government.
- Manage Logistics and Government Affairs for the First PEMEX Exploratory SGE program in Deep Gulf Mexican Waters (2008.)
- The National Collegiate Hispanic Honor Society (Sigma Delta Pi), University of Houston, Charter membership Pin, May 2010
- EXCEL Award, The University of Houston, for advanced Spanish composition "Comparative study of some aspects of the high school education systems of Mexico and The United States, 2005
- Award Speaker: How to migrate an American Company to Mexico, Universidad la Salle, Mexico City, 1998
- Recognition & Gratitude Personalized Letter from President George H. W. Bush (41). 1996.
- City of San Jose, California, Parks & Recreation Services- AWARD for "Outstanding services to the youth of San Jose," 1992

### PROFESSIONAL AND HONORARY SOCIETIES

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- Mexican Business Council, Houston Charter (Consejo Empresarial Mexicano Sección Houston), Mexicano Sección Houston), Sponsored by the Mexican Consulate in Houston & the Ministry of Foreign Affairs of Mexico).
  - Presidential nominee, 1999
  - President of the Membership Committee, 1998-1999
  - Executive Board Member, 1997-1999
  - Co-Chair Social Committee, 1997-1999
- Member of the Lusi Donaldo Colosio (PRI) Presidential Campaign, Mexico. Coordination of Special Guests, 1993-1994.