



Frank Feurtado
Marine Systems Manager
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TDI-Brooks International, Inc.
14391 S. Dowling Rd, College Station, TX 77845
Ph: (979) 693-3446 Fax: (979) 693-6389
www.tdi-bi.com

PROFESSIONAL EXPERIENCE

- Marine Systems Manager, TDI-Brooks International, Inc., Dec 2024 - Present
- Vessel Operations Manager, Acteon Group., 2021 - 2024
- Managing Partner, Mariliance LLC., 2019 – 2021
- Vice President Latin America – Harvey Gulf International Marine, 2018 – 2019
- Offshore Manager, BSM Offshore, 2015 – 2018
- Director of Operations, Hornbeck Offshore Services, 2013 – 2015

PROFESSIONAL SUMMARY

- Over 25 years of senior management and team leadership experience in the maritime offshore energy industry.
- Specializes in commercial operations, fleet management, and client negotiations, with extensive expertise in Class and Flag State regulations, as well as international industry compliance requirements.
- Proven track record of success in developing best practices and implementing initiatives that consistently drive company growth across various market cycles.

KEY ACHIEVEMENTS - TDI BROOKS INTERNATIONAL, INC.

- **Marine Systems Manager (Dec 2024 – Present)**
 - Marine business flow operational analysis
 - Marine systems integrations
 - Fleet management and DP operations

KEY ACHIEVEMENTS – ACTEON GROUP (GEO-SERVICES)

- **Manager – Vessel Operations (2021 – 2024)**
 - Maintained a forward-looking roster of potential and commercially attractive vessels in support of proposals for TerraSond, UTEC and Benthic.
 - Worked closely with the operations, commercial and contracts groups negotiating vessel charter party agreements.
 - Supported and advised on vessel mobilizations and demobilization planning and executions.
 - Managed all vessel related activities related to client proposals.
 - Coordinated with project management and Shipowners on marine operational activities in the field and in port.
 - Development of marine related policies and procedures to maintain continuous improvement.
 - Liaised and worked closely with global Acteon Geo-Services Group Companies to ensure marine operational workflows are standardized and monitored.

KEY ACHIEVEMENTS – MARILIANCE, LLC.

- **Managing Partner (2019 – 2021)**
 - Established the company's business expansion model, effectively founding a U.S. Ship Management, Crew Management and Project Management company.
 - Directed company daily business and commercial activities.
 - Developed and implemented the company's active-based Marine and QHSE policies and procedures; enabling the company to obtain its ISM Document of Compliance (DOC) and MLC 2006 certificates in the United States, Mexico, Marshall Islands & Panama.
 - Directed the company's Business Development.
 - Developed vessel and company operating budgets and projections.

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KEY ACHIVEMENTS – HARVEY GULF INTERNATIONAL MARINE

- **Manager – Vessel Operations (2021 – 2024)**
 - Directed the company’s business expansion into Latin America, including Mexico, Trinidad, Guyana, Suriname, and Colombia.
 - Responsible for international operations, including directing the outfitting, pre-operations and mobilization of vessel fleet
 - dispatched into the Latin American Region.
 - Successfully lead business development and commercial activities in Latin America; awarded vessel charters in Mexico,
 - Suriname, Trinidad and Guyana.
 - Applied measures to ensure fleet operations are aligned with each country’s specific requirements in their respective market.

KEY ACHIVEMENTS – BSM OFFSHORE

- **Manager – Vessel Operations (2021 – 2024)**
 - Directed the company’s expansion into multi-disciplined Offshore Operations for various vessel types, including MPSV, OSV, AHTS, FLOTEL and FPSO.
 - Established the organization’s operating practices for their flotel operations in Mexico.
 - Ran overall offshore operations, including directing the outfitting, pre-operations and mobilization of PEMEX’s new-build state of the art flotel ships in Spain.
 - Engaged and appointed highly qualified and experienced Officers and crew, allowing for the safest possible project operations in Mexico.
 - Successful development of the company’s Safety Management and Supply Chain Management Systems; focused on meeting project demands during offshore operations.
 - Applied measures and controls to improve communication and information flow.
 - Ensured operations were kept in compliance with best industry safe practices.

KEY ACHIVEMENTS – HORNBECK OFFSHORE SERVICES

- **Manager – Vessel Operations (2021 – 2024)**
 - Coordinated the organization’s first endeavors into the Black Sea and Guyana effectively.
 - Managed overall operations, meeting or beating established financial and budget requirements.
 - Contributed to successful development of short and long-term planning and budgeting.
 - Implemented procedures and controls to improve communication and information flow.
 - Established management controls and company direction initiatives according to objectives.
 - Created operating policies and oversaw execution, appraisal, and evaluation, reporting to COO.
 - Directed organization planning and management succession for functions and business units.
 - Ensured compliance with local, state, and federal regulations and business operations legislation.

KEY ACHIVEMENTS – JAMBON OFFSHORE

- **Vice President / COO**
 - Directed internal operational activities to meet organizational objectives according to policies.
 - Led operations, accounting, information systems, traffic, promotion, and communications units.
 - Oversaw development of company’s first fleet management system (Nautical Systems Enterprise).
 - Implemented Purchasing, Preventative Maintenance, Crewing, and Budgeting system functions.

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- Met or exceeded expectations and requirements for budgeted results and other financial criteria.
- Participated in preparation of short and long-term plans and budgets based on organization goals.
- Managed installation of controls and procedures for communications and information flow.
- Established operating policies and led execution, reporting results to the CEO regularly.

KEY ACHIEVEMENTS – V. SHIPS OFFSHORE

- **Director of Operations – Offshore Group**
 - Oversaw development of the organization’s first successful endeavor into the Offshore Industry.
 - Established the Offshore Department, defining required skill sets and ensuring compliance.
 - Directed development of the shore base management group and the managed offshore fleet.
 - Led Vessel Management Teams in all operations, overseeing adherence to policy and standards.
 - Managed operating costs and vessels, handling cost control follow-up effectively.
 - Identified Fleet Superintendent and Manager training needs and implemented development.
 - Ensured up-to-date knowledge of regulations and industry initiatives by the Technical staff.
 - Supported the Offshore Marketing Director in new vessel budgets and management proposals.
 - Traveled globally to various Ship Owners, presenting V.Ships Offshore management offerings to clients.

DEEP MARINE TECHNOLOGY

- **General Manager – Vessel Operations**
 - Directed all company Marine activities and assignments to meet organizational goals effectively.
 - Implemented procedures to ensure vessel operations in compliance with company objectives.
 - Ensured qualifications and experience of Marine Department personnel as needed.
 - Managed staff member responsibilities and authority scope as well as policy compliance.
 - Implemented required standards and procedures for onboard technical management.
 - Oversaw fleet modifications and alterations, ensuring safety and control at all times.
 - Developed and maintained defect monitoring and repair reporting systems.
 - Approved specifications, modifications, refits, and repairs for vessels according to requirements.
 - Administered design reviews and documentation as well as environmental considerations.
 - Liaised with Diving Managers on fixed diving equipment operation and maintenance.

SUPERIOR OFFSHORE INTERNATIONAL, INC

- **Vice President – Marine Operations**
 - Directed activities and subsea assignments for all Marine activities effectively.
 - Developed and implemented departmental strategies and initiatives to meet company goals.
 - Ensured compliance with all company and client requirements including regulations.
 - Supported standards and operations for safety and pollution prevention effectively.
 - Established organizational objectives and relevant budgets within the Marine Department.
 - Met or exceeded targets for vessel and dive systems maintenance, modification, and upgrades.
 - Reported vessel and project statuses, objectives, and modifications to the CEO.
 - Liaised with Designated Person Ashore for all relevant International Management System issues.
 - Implemented policies and procedures to manage Marine and Dive Systems operations according to objectives.
 - Ensure suitability of Marine and Dive System Department personnel, communicating scope and authority to staff.

CAL DIVE INTERNATIONAL, INC

- **Marine Superintendent - Deepwater Subsea Construction Fleet**

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- Managed operations, maintenance, and budgeting of 4 dynamically positioned deepwater ships.
- Organized multi-million-dollar repair and refit projects according to budget and schedule.
- Liaised with vessel crew and Class Societies to ensure current certifications and ISM observations.
- Performed audits following company SMS manual, and carried out biannual Marine Inspections.
- Coordinated with Operations to ensure ship suitability for upcoming jobs.
- Handled DP Systems, Control Systems, Power Management, Reference Systems, Thrusters, Cranes and
- Winches, Electronics, Hydraulics, Diesel Engines, Pumps and Motors, Compressors, and A/C.

PROFESSIONAL DIVERS OF NEW ORLEANS

- **Fleet Manager / Senior Vessel Captain**
 - Effectively oversaw daily operation, maintenance, and repairs of the supply vessel fleet.
 - Managed repairs and dry-docks, ensuring adherence to budgets and schedules.
 - Directed vessel re-supplies and logistics as well as organizing vessel personnel.
 - Senior Captain

FORMAL EDUCATION

- John Ehret High, Marrero, LA, 1989 - High school diploma

PROFESSIONAL TRAINING/CERTIFICATIONS

- Management of Change – DNV-GL, Limassol, Cyprus, 2016
- Maritime Risk Management – DNV-GL, Limassol, Cyprus, 2016
- Senior Management Media Training – Limassol, Cyprus, 2016
- Incident Investigation Course – DNV-GL, New Orleans, LA, 2014
- Nautical System Training – All Modules, ABS Nautical Systems, Houston, TX, 2006
- Port Engineers Course / Project Planning, Fisher Maritime, New Orleans, LA, 2002
- ISM Training Course, Lloyd's Register of Shipping, Morgan City, LA, 2002
- Advanced Electronics & Microcomputer Technology, RETS Training Center, Metairie, LA, 1991 -1992